

**SUSTAINABLE CREDITON
SOLAR PROJECT
PRICE AGREEMENT**

This is a Price Agreement between Sustainable Crediton (SC) and Solarsense UK Limited (Solarsense).

1.0 Introduction

This project was designed to encourage SC supporters to take up renewable energy generation in order to reduce their CO2 emissions. SC supporters will receive a solar installation from Solarsense at a discounted competitive price with the possibility of further annual retrospective rebates if sufficient supporters take up the scheme. Solarsense will receive a stream of referrals from SC thereby saving them marketing costs and enabling bulk purchases of materials and services, the savings from which can be shared with SC supporters in the form of the discounts and rebates. The Price Agreement will only apply to photovoltaic installations for SC supporters living in and around Crediton and district, although it may be extended to Solar Thermal installations at a future date.

2.0 Scheme Description

1. The scheme will be a Price Agreement between Solarsense and SC.
2. SC will actively promote the scheme to its supporters in and around Crediton and district, advising Solarsense of our interested supporters' details.
3. The Price Agreement will contain prices for a range of Solar PV installations as listed in Solarsense's current Price List.
4. A set of discounts based on volumes of installations achieved in 12 calendar month timeframes will apply as set out below in paragraph 4.3. Each 12 calendar month timeframe (The Installation Year) will commence at the completion of the first installation under this Agreement or the anniversary thereof.
5. Solarsense will publish a new price list approximately quarterly notifying SC in advance of any price increases.
6. There will be no commitment from SC to Solarsense for any volume of business.
7. Any formal orders for installations will be between Solarsense and the individual SC supporter.
8. Solarsense will carry out a site survey and will confirm a specific price for a specific installation using the prices and discounts in the Price Agreement (unless conditions at the property dictate otherwise or the supporter specifies alternative equipment) and including in the price a £15 donation to SC. Solarsense will reference this Agreement in any SC supporters' quotations.
9. If the individual supporter is satisfied with the price, then they will contract with Solarsense, pay a 20% deposit and pay the final amount due after satisfactory completion of the work.

10. There is no obligation for SC supporters to go ahead at any stage until the point where they sign an order form with Solarsense.
11. SC supporters will be eligible for a 5% discount off the total installation price including VAT, but excluding any scaffolding charges at the time of order. A further rebate may be payable as a cheque to each eligible supporter at the end of the Installation Year in which their order was completed depending on the total number of installations completed in the Installation Year in accordance with the table in paragraph 4.3 below.
12. SC will receive a £15 donation payable by each SC supporter who has a system installed by Solarsense. The donation will be included in the invoice to each supporter by Solarsense and paid to SC as an accumulated amount at the end of each Installation Year.
13. The Price Agreement will be for an initial period of two Installation Years but with unlimited options to extend for further periods. The preference is to develop a long term relationship with Solarsense to allow ongoing technical support and maintenance. Either party can notify the other at least three months prior to the end of the first two Installation Year period of its intention to end the Agreement and subsequently at least three months prior to the end of any extensions.
14. Solarsense will publicise the scheme on their website and in their discussions with other community groups.
15. The parties will keep in touch regularly by email or by telephone. There will be as a minimum an annual progress meeting to agree the total number of installations completed in the Installation Year and the donation due to SC.

3.0 Scope of Work for Sustainable Crediton Price Agreement

Solarsense confirms that:

1. A range of Solar PV options will be provided so that SC supporters are not necessarily restricted to a “one size fits all” solution
2. A standard price list will be provided for a range of options inclusive of

PV modules, properly sized inverter, generation and export meter, all electrical work, scaffolding and VAT as listed in item 11 below based on the assumption of a straightforward installation with no complications such as awkward access requirements, unsound roof etc.
3. The following will be priced as optional extras : remote monitoring and datalogging equipment for PV installations
4. Warranty of five years for installation. Ten years warranty for the inverter, PV modules warranty to include a performance guarantee for a minimum of 20 years at 80% of as new performance.
5. Installer and equipment is registered under the Microgeneration Certification Scheme (MCS)
6. Electrical installations will be certified compliant to the relevant Buildings Regulations
7. Roof mounting of modules will be compliant to the relevant Buildings Regulations.
8. Solarsense is registered with “REAL” quality assurance scheme
9. Systems will be installed in compliance with the MCS Microgeneration Installation Standards MIS 3002

10. It is competent in PV installation

11. Individual quotations for SC members will be priced to include:

- a. Site survey for design including analysis of shading, roof tilt and orientation, roof structure, and electrical supply arrangements
- b. List of all equipment to be installed
- c. Data sheets, manuals, warranty details for main components (modules. Inverter and mounting system)
- d. Equipment to be used can be found on www.microgenerationcertification.org
- e. Detailed layout drawing of proposed system
- f. Detailed prediction of system performance based on the Government's standard assessment procedure for energy rating of buildings (SAP). Explanation of the impact of shading, orientation, roof angle affecting site to be provided.
- g. Based on the SAP performance, an estimate of the FIT income and savings from the use of in situ electricity to be provided.
- h. Installer responsible for all electrical, mechanical and structural design and installation work
- i. Installer responsible for system compliance to Building Regulations
- j. Full warranties as set out in 4 above.
- k. Customer deposit insurance by REA Ltd.
- l. Installer replaces defective equipment within warranty at their cost
- m. Comprehensive handover pack on CD or hard copy to include where not already included with quotation all final drawings, calculations, approval certification, data sheets and manuals
- n. An easy means to check instantaneous power and energy generated to date.
- o. Liaison with Distribution Network Operator, advice on supply and export tariffs and assistance with the obtaining of the Feed-in Tariff
- p. All design, approvals, materials, labour, scaffold, making good, travel and subsistence, commissioning, handover and warranties with no hidden extras. Mileage charges as listed in Attachment 1 are waived for this Project.

4.0 Prices, Discounts And Rebates

1. Prices

a. Roof Mounted Systems

Solarsense will supply a range of polycrystalline and hybrid solar photovoltaic panels from a range of UK and overseas manufacturers.

The prices that will apply are listed within the Solarsense Sales Pack Jan 2011.pdf below at Attachment 1, until replaced by the latest Sales Pack issued approximately quarterly.

b. Ground Mounted Systems

Ground mounted systems can be installed using any of the modules listed in the Sales Pack. Prices will be the same as set out in the current Sales Pack for any specific panels, however would exclude the cost of any groundworks that may be necessary to

prepare the site for a ground mounted array (clearing, levelling, attachments to the ground etc.). The system will be designed for the minimum necessary cable run which will be included in the Sales Pack price.

2. Optional System Extras

a. Remote Wireless Display

- a. SMA Sunny Beam £200.00
- b. Fronius £200.00
- c. Efergy £100.00

b. Datalogger

- a. SMA £280.00
- b. Fronius £280.00

3. Discount and Rebate Scheme

A 5% “community” discount will be applied to all eligible SC supporters’ quotations. An annual retrospective rebate based on the eventual volume of business transacted as set out in the table below will apply. An eligible SC supporter is a person or community group who has registered with SC and whose details have been provided by SC to Solarsense.

No of installations completed per Installation Year	Discount/Rebate
1-4	5%
5-9	5%
10-19	5% +2.5% rebate
20-50	5% + 5% rebate
51+	5% + 15% rebate

Discounts and rebates will apply to the total installation cost plus VAT but excluding the cost of any scaffolding.

4. Price Changes

The prices will be updated approximately quarterly with Solarsense notifying SC of any price increases in advance.

5. Scaffolding

Solarsense Sales Pack prices exclude scaffolding costs. A straight forward two storey scaffold will be at an extra cost of £450. Other scaffolding requirements will be priced separately after survey.

6. Structural Survey

In the event that the structural soundness of the roof is questionable, Solarsense can organise structural surveys on behalf of the customer if required, which will come at the extra cost charged by the surveyor.

5.0 Legal Disclaimer

SC will be adding this legal disclaimer to its documentation relating to this Project:

Please note that Sustainable Crediton or any individual or individuals working to promote the Sustainable Crediton Solar Project cannot accept any liability whatsoever in respect of any loss or damage suffered by a purchaser or any other person in respect of any goods supplied or installed under this Project, including any loss or damage suffered as a result of the quality or lack of fitness for purpose of any goods supplied or installed, or any failure by the supplier to deliver or install the goods or to install them to the purchaser's satisfaction. Sustainable Crediton and members of this group have provided all information in good faith and you are solely responsible for your own project, any survey or preparatory works and no reliance can be placed on this document, the public meeting(s) or any other communication from Sustainable Crediton or the Sustainable Crediton Solar Project. Please make sure you have checked the credentials of anyone visiting your home and take appropriate security precautions.

This Price Agreement made 30th March 2011 by



Stephen Barrett, MD

Solarsense UK Limited



Charles Mossman Vice Chair

Sustainable Crediton

Attachment 1 Solarsense Sales Pack January 2011



Solarsense Sales
pack Jan 2011.pdf